

## A Top 5 Gaming Accessories Market Player

- ❑ Global leader (#1) – by far – in \$1.7B console gaming headset market
- ❑ Rapidly growing in \$3.5B PC gaming accessories market
- ❑ Expanding into >\$3B new markets – mics, controllers, gaming simulation

## Executing a Successful Growth Strategy

- ❑ Continued leadership in console gaming headsets
  - ✓ 10+ years with over 40% market share (US NPDP)
- ❑ Acquired Award-Winning ROCCAT for PC gaming entry
  - ✓ Revenues of over 7x the \$11M price since May 2019 purchase
- ❑ Organically entered into game controllers and flight simulation
  - ✓ First products with great consumer reception
- ❑ Acquired one of the world's best teams to enter streaming mics
  - ✓ First products launching now
- ❑ All run by a lean, high-performance team
  - ✓ Productivity of over \$1M per employee



## Generating Excellent Results

### Strong Financials

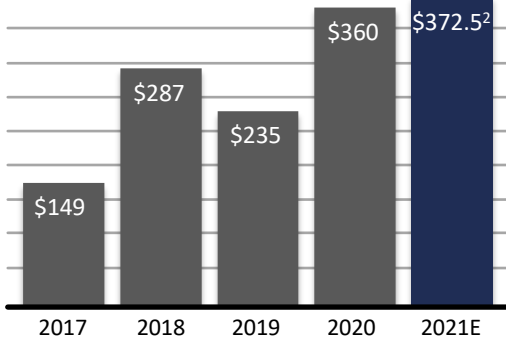
- ❑ 17% 5-year revenue CAGR
- ❑ 10+% EBITDA margins
- ❑ Strong cash flow and zero debt

### Strong Shareholder Returns

- ❑ 5-Year TSR of over 400%<sup>1</sup>
- ❑ 1-year TSR of over 50%<sup>1</sup>

### Company Revenue

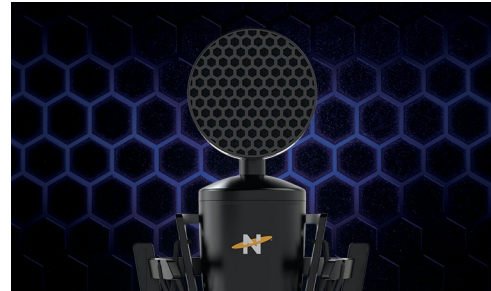
Millions



### 2021 Guidance<sup>3</sup>

- ❑ \$365-380M Revenue
- ❑ Mid 30's % GM
- ❑ \$36-44M Adj EBITDA
- ❑ \$1.10-1.45 Adj EPS
- ❑ ~18M shares

Note: Revenues \$25-30M constrained by supply chain



## Strategically Positioned for Future Growth

- ❑ Total addressable market for the company's products has grown from \$1.7B to \$8.5B
- ❑ Tracking to ~\$100 million in non-console gaming headset revenues for 2022 (ahead of plan)
- ❑ Proven strategy is leveraging strong secular trends, with gaming now leading the entertainment world

## Led by an Engaged and Experienced Board

Juergen Stark  
Bill Keitel  
Greg Ballard  
Yie-Hsin Hung  
Kelly Thompson  
Andrew Wolfe

Chairman and CEO  
Lead Ind. Director, Audit chair  
Comp. Committee chair  
Board member  
Board member  
Nominating/Governance chair

Prior COO Motorola Mobility  
Prior CFO Qualcomm  
Prior CEO Glu Mobile, SVP Warner Bros.  
Current CEO New York Life Invest. Mgmt.  
Former COO Samsclub.com, SVP Walmart  
Former CTO SONICblue

Operations & M&A  
Finance & M&A  
Gaming & Media  
Capital Markets & Finance  
Ecommerce & Retail  
IP & technology

Investor Resources: **NASDAQ: HEAR** <https://corp.turtlebeach.com/>

<sup>1</sup> Per Factset as of November 1, 2021 <sup>2</sup> Mid-point of revenue guidance <sup>3</sup> Guidance as of November 4, 2021